Have you ever wondered what makes beauty formulations more successful, or how the beauty industry will become more sustainable with natural, biodegradable and traceable ingredients? This is your opportunity to join us as a Product Manager:

- If your curiosity and intellectual skills are not being satisfied in your current role
- If you want to exercise your skills to impact business performance directly
- If you believe success comes through customer satisfaction

This job is 100% on-site in our Cosmetics headquarters in Saint-Ouen L'Aumône (95), with occasional customer visits and cosmetic fairs across EMEA.

Reporting to the Marketing Director, you will be a pivotal member to help define what success looks like for Sensient.

What you'll do:

- You will lead customer projects with the projects managers, from brief validation to commercialization
- Lead the holistic product strategy, incl. market & competitive analysis, new product development and go-to-market strategy
- Your goal is to cultivate the customers' interest in our products and services to strengthen our reputation and facilitate our continuous growth
- You will identify the value proposition, prepare the sales pitch and prepare regular product performance follow-up
- You define and implement strategies that support growth of our cosmetic, homecare and agriculture applications. This means you will lead the development and execution of category vision, whilst ensuring prioritization and proper communication across the organization

What we ask from you:

- We ask you to bring a degree/diploma as a Chemical Engineer or equivalent education to be able to identify potential strengths and gaps in products, processes, and technologies
- Since you will write performance and follow-up reports, we expect you to have business fluency in English (oral and written) and very good French skills
- Your examples of how you manage projects in a manufacturing environment will convince us of your experience in this area
- Because you will closely monitor the portfolio landscape, we ask you to bring a good understanding of cosmetic / homecare markets in EMEA
- You are a commercial thinker and know how to make choices and prioritize projects concerning business opportunities. This includes strong communication skills, a pro-active approach and an analytical mindset to be comfortable in discussing technical details

What you'll get:

- An excellent salary, benefit offering and development opportunities
- A thorough and effective training experience during onboarding and beyond

Apply to: Offre d'emploi pour le poste Intern - Operations chez Sensient Technologies Careers

ABOUT SENSIENT COLORS:

Sensient Personal Care and Specialties Market (PCSM) develops, produces and markets ingredients and high quality colors for personal care and cosmetics industry, as well as Specialty Colors for use in household and industrial cleaners, specialist coatings and agriculture product applications. For more information, visit our website at Sensient Beauty (sensient-beauty.com)

ABOUT SENSIENT TECHNOLOGIES CORPORATION:

Sensient Technologies Corporation is a leading global manufacturer and marketer of colors, flavors and extracts. Sensient employs advanced technologies at facilities around the world to develop specialty food and beverage systems, cosmetic and pharmaceutical systems, and colors, and other specialty and fine chemicals. The Company's customers include major international manufacturers representing most of the world's best-known brands. Sensient is headquartered in Milwaukee, Wisconsin. As a dynamic and diversified global leader, we offer an excellent salary and comprehensive benefits package. For more information, visit our website at http://www.sensient.com

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